

ETP TRAINING NEEDS ASSESSMENT

COMPANY NAME: _____

Objective of the Training Needs Assessment:

ETP funded training is aimed at retraining workers in companies facing out-of-state competition in the skills necessary to compete in today's high-tech economy. ETP wants to ensure that the training is justified by the company's need to train its employees to remain competitive. ETP is committed to making sure that the Training provided is customized to the needs of the business and its employees.

This form is designed to conduct a Training Needs Assessment of the company and its employees to understand the current business drivers, reasons for implementing new technology and the resulting need to train employees in new technology. Your feedback is critical to developing a curriculum that meets your needs and one that will enable us to train your employees to become immediately productive in your environment. Please take a few minutes to answer the questions below. If you would like to provide detailed answers to any question, attach extra pages at the end of the form.

Detailed Subject Requirements

Keeping your business goals in mind, please identify the subject areas in which your employees need to be trained. Your answers will help us customize the curriculum to directly meet your needs.

Subject Area	Yes	No
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Common network attacks		
NAT implementation		
PKI certificates		
Cryptography		
Kerberos, CHAP and biometric authentication		
Access control methods		
Firewall configuration		
Web vulnerabilities (active content, buffer overflows, cookies, CGI and instant messaging)		
File sharing protocol (secure/Kerberized FTP, SMB, NFS) vulnerabilities		
Intrusion and vulnerability detection tools		
DOS and DDOS attack prevention tools		
HIDS, application-based IDS and NIDS		
Chain of custody		
Access control models and administration		
Network and protocol security mechanisms		
Common network attacks and counter measures		
Malicious code and application attacks		
Cryptography and private key algorithms		
Cryptographic applications and common attacks		
Physical security threats and access controls		
Automated risk analysis methods		
Security policies, procedures, standards, baselines and guidelines		
Information classification methods		
Business continuity planning documentation		
Checklist, simulation, parallel and full-interruption tests		
Incident handling		
Operations security		

Training Delivery Methods

In our experience delivering high-technology training, the most effective method is a combination of Class Lecture and hands-on lab on the computer. In addition, some employees bring sample problems that they use during the hands-on lab exercises. This enables them to directly apply the skills learned to specific company functions. In addition to these methods, please tell us how you would like us to train your employees:

Signed:

Name and Title

Date